

Minutes of Meeting October 27-28, 2004

Meeting held at Holiday Inn Greensboro, NC

The meeting was called to order by President Barry Green

Role Call was conducted by Bill Sartore, approximately 25 members were in attendance

Officers present were Barry Green- President Mike Seniuk Vice President and Bill Sartore Treasurer.

Bill Sartore provided a report of balances in both the club Checking Account and the Money Market Account.

Barry Green opened the meeting with a welcome to all and proceeded to read the minutes from the

Most previous meeting held in April of 2004 at the Holiday Inn – Southern Pines,NC.

AD Stuart proceeded to lead a discussion regarding the status of the decision to allow former Southern 1752 Club Members that were still interested in being involved with the club to become associated members. The concensus of the executive committee was to allow this to happen. AD along with Chuck Crews suggested we open it up effective immeditely on a temporary basis until a proposal could be formally distributed to club members in good standing for a vote. The proposal was put forward in a motion by Tom Vaughn and seconded by Jeff Brownfield. All present voted in favor of the motion.

An application for a new member , Marsha Barber of ASIC was reviewed by the executive board and recommended for membership for acceptance into the club. The club voted in Marsha. AD Stuart formally inducted Marsha into the club.

Chuck Crews gave the Va. Legislative Report.

Bill Sartore gave the NC Legislative Report and Mike Seniuk the SC Legislative Report.

Rich Kreigar a member with Central Mutual in Virginia was recognized by the club for receiving the PIA VA/DC 2004 Outstanding Insurance Person of the Year.

Barry Green introduced the Guest Speaker for the meeting.

Ms. Phyliss Strickland of Certified Training Institute located in Charlotte,NC.

Phyliss provided a informative presentation regarding the Institute's insurance curriculum and the many classes they provide that will meet agent license requirements. Phyliss also discussed at length the numerous training courses they provide for new employees that are entering the insurance industry for the first time.

Barry Geen thanked Phyliss for her presentation and the meeting was then formally

Adjourned. Next meeting Southern Pines Holiday Inn. April 26 and 27th,2005.