

Re: Southern 1752 Club 63rd Mid-Year Meeting
October 2, 2002
Airport Radisson, Greensboro

The 63rd mid year meeting of the Southern 1752 Club was called to order by President Jeff Brownfield. There were 19 total attendees, including our guest speaker. Chuck Crews called the roll, as our Secretary, Arch Hamilton, was unable to attend our meeting. In Arch's absence, Chuck agreed to take the minutes for this meeting, that's why they are so late getting to you..

Jeff began the meeting by asking everyone to continue their support for the club by attending our meetings and encouraged members to volunteer for working committees and to seek new members to our organization. Jeff pointed out that some of the club benefits are networking, friendship and education.

Treasurer's report

Treasurer Brian Pierce read the treasurer's report. We have \$1,600.73 in our Savings account and \$2,159.99 in our checking account. Expenses for this meeting will reduce this balance. Annual dues will be mailed sometime after this meeting, which will increase our balance.

Officers & Executive Committee members

Jeff recognized the officers & executive committee members for this year:

President – Jeff Brownfield, Auto Owners

Vice President – Barry Green, Virginia Mutual

Secretary – Arch Hamilton, Smart Choice Agents Program

Treasurer – Brian Pierce, Penn National

Executive committee members:

North Carolina – Jamie Canady, Service Insurance

Eddie Barham, Pennsylvania Lumbermens Mutual

Virginia – Rich Kreiger, Central Insurance

Tom Vaughn, Virginia Mutual

South Carolina – Mike Seniuk.

Retired members

Retired members are encouraged to send their email addresses to Arch Hamilton at ahamilton@smartchoiceagents.com and Chuck Crews at charles.crews@montgomery-ins.com.

This is will assure better contact and receipt of meeting announcements and meeting minutes.

New Members

We did not have any new members inducted at this meeting, but we did receive a new membership app from Steve Floyd of Providence Washington. We hope Steve can join the club at our next meeting.

Legislative reports & other state related info:

Virginia: Barry Green

Barry reported on several matters, including the ongoing credit scoring issue. The models being used by Progressive, Travelers and Hartford are under review. Barry also pointed out that consumers are complaining about CLUE losses at locations previously owned. After Barry concluded his presentation, there were several comments from the floor. Dean Caldwell pointed out that Virginia had still not approved any mold exclusions. A. D. Stuart pointed out that the Dept was no longer requiring 45 hours of classroom instruction for licensing. A person only has to pass the test. Independent instructors are still offering prep courses.

North Carolina:

There was not a formal report presented, but lots of discussion came from the floor. Elbert Hamilton pointed out that consumer organizations are objecting to the way that credit scoring is being computed, not credit scoring itself. Example...medical bill is delinquent, is paid, but doesn't come off report. In the case of divorce, the highest score is given to both individuals. A. D. advised that the numerical system is causing problems because the companies are not using the same numbers.

South Carolina: Mike Seniuk

Mike reported that there was a survey sent to consumers requesting their feedback on credit scoring. There is a legislative sub-committee reviewing credit scoring and there will probably be a bill introduced shortly. A Maryland law may be used as a model. Education...more hours and courses are being required & non-resident rules are tightening.

PL auto....credits are now being given for safety glass. Baxter Barger pointed out that under commissioner, Ernest Casear, the auto market has opened back up and several companies have come back into South Carolina.

Mold/mildew....nothing has been passed to cap mold or mildew. Being discussed.

JUA...Tom Marshall reported that a JUA has been created to replace the old facility.

Old business

Scholarships:

Jeff pointed out that our educational scholarship is on our website, www.southern1752.org (created by Arch Hamilton & Allan Banner). Please promote our scholarship as you travel. Applicants can submit on the website and applicants can be reimbursed up to \$300 for educational expenses. The NC Big I recently announced our scholarship in their publication.

Revised by-laws:

A.D. Stuart, Chuck Crews & Sandy Miller recently revised the club by-laws. Chuck & Sandy pointed out that A.D. did the revising and they proofread. Thanks to A.D. for his hard work.

New Business:

Annual meeting:

Our 64th annual meeting will be held at the Southern Pines Holiday Inn on April 22 & 23. Single rooms are \$59 plus tax and doubles are \$69 plus tax. The toll free reservation number is 1-800-262-5737. Be sure to mention that you are booking with the Southern 1752 block. Cut-off date is April 1, 2003. The direct number to the motel is 910-692-8585. The motel is located at U.S. 1 Bypass and Morganton Road. The motel contact person is Pam Taylor.

2003 dues:

Brian advised that the 2003 dues will be emailed to those with internet addresses and mailed to others. Also the following members did not pay their 2002 dues and are being dropped from the roster:

Doreen Birkler, Kristy Bunting, Mark Caradori, Ralph Leventhal, Pat Lovell, Ernie McGinley, Mac McPherson, Pat Poe Norton, Lynette Prosser, Tom LaBerge, Larry Denton, Larry Harris, Ed Williams & Roger Young.

If anyone has any contact with these folks, please see if they are still eligible for membership and encourage them to get back in the club.

Virginia/NC PIA convention:

A. D. Advised that the VA/NC PIA will have a joint convention next May 4-6 at the Hotel Roanoke in Roanoke.

Guest Speaker/Educational program:

Our guest speaker was Southern 1752 Club member, Tom Marshall, VP of Auto Owners in Charlotte. Tom's father, Clement Marshall, was a past President of our club. Tom is also a Chairman of the NC Rate Bureau's Governing committee and talked about the history of the rate bureau and it's current makeup and function.

Some of Tom's comments:

1. The rate bureau was created in 1977. Prior to that, we had fire, WC & auto bureau.
2. Sister organizations are the NC auto reinsurance facility & guaranty association.
3. Every company licensed in NC must be a member of fac to write a any business managed by the bureau.
4. Facility is really just an accounting management process, as the companies actually do the work, issuing policies, ceding, etc.
5. The bureau is made up of 12 people, 6 from stock & 6 non-stock, who serve 3 yr terms.
6. The bureau files all rates and forms used by the companies.

Many thanks to Tom for joining us today and thanks for a fine presentation.

No further new or old business was discussed. Jeff Brownfield adjourned the meeting.

Respectively submitted,

Chuck Crews, Southern 1752 Club Past President
Montgomery Insurance Company