

Southern 1752 Club 65<sup>th</sup> Annual  
April 23-25, 2002  
Holiday Inn, Southern Pines, NC

## Meeting Minutes

The 65<sup>th</sup> Annual Meeting of the Southern 1752 Club was called to order by President Allan Banner. The order of the process was changed around due to Allan and Arch Hamilton needing to leave early. Jamie Canady took the meeting minutes upon request by Allan Banner.

Allen first announced the new website of the Club and presented it to the membership. The address is [www.southern1752.org](http://www.southern1752.org). It will include a roster of the Marketing Representatives and their information including email addresses. It will have the information on our meetings, dates and times. It will have our scholarship application online as well as the new member application. If anyone has anymore suggestions of what we need to include on the website, to let Arch Hamilton know. We will be asking the IIANC to include this on their website for NC, VA, and SC. The cost was minimal, only \$100 to start it and \$89 annually.

Jeff presented Allan with a plaque in thanks for his work as President of the Southern 1752 Club.

Jeff called the roll. Chuck Crews made the suggestion that we try to get retiree's email addresses in order to keep them more current and up to date on activities.

There were three prospective new members introduced. Bob Briante with Seibels Bruce handling western NC and SC; Gilly Dotterer with Johnson & Johnson handling SC and Bill Crowle with The Princeton Agency handling part of NC and all of SC. They left the room and the members voted on adding these prospects to the roster. All members voted yes and the new members were approved. A D Stuart welcomed the new members and told them the history of the club and advised that certificates of membership would be mailed soon.

Bryan gave the Treasurer's report. Ending balance is \$2362.00. Savings account balance is \$10598.05 and Cash of \$3960.93. He reminded everyone of the \$20 that would be collected prior to dinner that evening.

Jeff called for old business to be discussed. The revision of the bylaws by AD with Sandy and Chuck proofreading was concluded. This included the officers duties that were put back into the constitution and bylaws. Upon approval of the Club this will be available in email form to the membership. The Club voted and it was unanimous that the bylaws be approved.

New business to be discussed consisted of promoting the web page, recruiting new members, and promoting the scholarship program. Now recruiting new members should be enhanced by the website with the application online and able to be submitted online.

Jeff then introduced our speaker, Jovita Mask, Vice President of Administration from the IIANC.

The legislative report followed for NC, VA, and SC.

In NC the Rate Bureau has proposed an average of 20% increase across the state for Homeowners to be effective 8-15-02. This includes some increases in the coastal markets up to 50%. This has to be approved by the commissioner by June 15. This is an election year for NC. The main legislative agenda is to fix the budget crises, so many insurance issues such as credit scoring will not be address this year.

Barry gave the VA report. He had some detailed attachments about changes in the state.

The SC legislative update included the issue on credit scoring of companies. The legislature may take a stand on this in the fall. Also, if an agent moves out of the state, they have only 30 days to report this to the insurance department or pay a fine. The Insurance Department is also working on a proposal to simplify insurance agents and brokers licensing.

Jeff announced that the next meeting dates proposed were October 1 and 2 at the Ramada in Greensboro. The club members concurred on the date and approved them for the fall meeting.

The announcement of the golf beginning tee time at 12:52 at Little River Country Club was made and the meeting was adjourned.